

**business and industrial coordinating council**



46 BRADFORD P. AVE. - A

NEWARK, NJ 07105-0272

ROLAND E. STEWART, EXECUTIVE DIRECTOR

EXECUTIVE DIRECTOR'S REPORT  
May 30, 1972

EMPLOYMENT

Again, the Executive Director's report will highlight Employment and Training areas of the BICC since our last report of March 1972. Basic to the discussion of employment are the following facts:

- (1) the key to increased successful placement is increased job and training opportunities
- (2) there still exists an extremely significant lack of jobs
- (3) competition for existing employment is extremely keen
- (4) BICC clients are predominantly unsophisticated
- (5) a referral from BICC has no more weight than one from other established agencies, feepaid employment agencies, or walk-ins
- (6) until 60 days ago most BICC jobs on our Computer Register were for entry level positions
- (7) BICC has run ads during the latter part of the bus strike and the week of May 15th increasing our intake volume considerably
- (8) as of 5/12/72 BICC needed 300 people to complete our 1200 person ADP contract  
1st April 98 w/ 8/8c

Attached to this report related to Employment are:

- (1) Composite statistical report from July 1971 thru April 1972
- (2) Statistics for March and April 1972
- (3) Hires for January thru May 1972
- (4) JOCL's collected April and May 1972
- (5) Ads in the newspaper

PROFILING OF JOBS

ADP has not complied with our three requests to provide an on-site Job Developer or monies for same to date. Newark College of Engineering has given 4 profiles to date. CMDNJ has given 5 profiles. We are matching 15 candidates of theirs to CMDNJ jobs. Newark Construction Trades/George Fontaine's group is organizing and agonizing. They now request what we will do in writing for consideration by their Board.

Year 1971-72

July Aug. Sept. Oct. Nov. Dec. Jan. Feb.

**APPLICANTS**

<b>1. NEW APPLICANTS</b>	80	51	87	104	67	65	115	114
<b>2. REPEAT APPLICANTS</b>	23	49	49	67	73	62	86	87
<b>3. TOTAL</b>	103	130	136	171	140	127	201	201

**EDUCATION**

<b>1. HSE (E)</b>								
<b>2. HSG (F)</b>	1	1	1	3	2	0	5	4
<b>3. HSG (H)</b>	25	23	27	33	17	22	29	39
<b>4. 1-3 yrs. (I)</b>	38	42	41	53	44	32	58	49
<b>5. COLLEGE DEGREE (G)</b>	11	11	12	12	3	8	12	16
<b>6. NO EDUCATION (J)</b>	5	4	6	3	1	3	5	6

**REFERRALS-JOBS**

	33	48	36	48	55	42	37	43
<b>1. COM. MATCH</b>	4	12	7	5	22	4	8	12
<b>2. COM. ASSIST.</b>	29	36	25	43	31	28	32	30
<b>3. PROFESSIONAL NC*</b>	0	0	4	0	2	0	*1	1

**Hires**

	6	3	7	17	10	7	12	9
<b>1. COM. MATCH</b>	0	2	1	0	6	0	0	3
<b>2. COM. ASSIST.</b>	6	1	5	17	4	7	11	6
<b>3. PROFESSIONAL NC*</b>	0	0	1	0	0	0	1	0

**REFERRALS-TRAINING**

	7	12	30	1	11	13	34	18
<b>1. COM. MATCH</b>	2	4	10	14	6	2	17	11
<b>2. COM. ASSIST.</b>	5	8	20	7	5	11	17	7
<b>3. PROFESSIONAL NC*</b>	0	0	0	0	0	0	0	0

**ACCEPTANCE TRAINING**

<b>1. COM. MATCH</b>	2	0	8	11	2	0	18	9
<b>2. COM. ASSIST.</b>	7	0	15	3	6	2	12	4

VII.	RESIDENCE	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.
1.	NEWARK	66	75	78	85	58	48	102	94
2.	NON NEWARK	14	6	9	19	9	17	13	20

### VIII. AGE

1.	17 & under	(A)	15	9	17	3	6	3	2	1
2.	18 - 20	(B)	11	29	50	49	18	18	34	35
3.	21 - 30	(C)	30	33	15	47	32	29	45	52
4.	31 - 40	(D)	13	15	3	4	12	10	14	20
5.	41 & over	(E)	4	4	2	1	5	3	2	6

### IX. COMPUTER INPUT

1.	JOB BANK	13	50	17	20	14	CF	16	0
2.	PEOPLE BANK	ACTIVE	0	0	0	0	0	0	0
		INACTIVE							
3.	TRAINING BANK		BICC SATELLITE	PROGRAMS					
4.	SICL's		110	65	17	35	41	75	159
5.	JOCU's		8	10	4	5	0	12	2
6.	MALE		25	20	21	43	13	18	40
7.	FEMALE		55	61	66	61	54	47	75
									64

### X. OTHER

#### ETHNIC GROUP

1.	BLACK	(B)			75	134	62	58	85	95
2.	WHITE	(W)			5	3	1	4	1	3
3.	SPANISH	(S)			4	7	3	3	0	15
4.	FOREIGN	(F)			5	6	1	1	2	1

## STATISTICAL DATA CHART

Month July 1971 thru  
April 1972

Year 1971-1972

Week MAR APR MAY JUNE JULY ACCUM.  
TOTAL

## I. APPLICANTS

1. NEW APPLICANTS	112	182			1007
2. REPEAT APPLICANTS	93	70			659
3. TOTAL	205	252			1666

## II. EDUCATION

1. HSE (E)	182			
2. NHSG (F)	4	2		23
3. HSG (H)	53	81		349
4. 1-3 yrs. (I)	41	62		460
5. COLLEGE DEGREE (G)	10	28		129
	4	9		46

## III. REFERRALS-JOBS

1. COM. MATCH	52	25		419
2. COM. ASSIST.	6	5		85
3. PROFESSIONAL	41	19		319
	5	1		15

## IV. HIRES

1. COM. MATCH	8	7		86
2. COM. ASSIST.	0	2		17
3. PROFESSIONAL	8	5		70
	0	0		2

## V. REFERRALS-TRAINING

1. COM. MATCH	32	15		193
2. COM. ASSIST.	17	8		91
3. PROFESSIONAL *inc	15	6		101
	0	*1		*1

## VI. ACCEPTANCE-TRAINING

1. COM. MATCH	3	0		52
2. COM. ASSIST.	8	1		52
TOTAL	11	1		104

bicc 1 of 2

1. BACK	(B)	163	100	100	772			
2. MITE	(W)	5	6	5	26			
3. SPANISH	(S)	5	8	5	45			
4. FOREIGN	(P)	2	5	2	18			

ANSWER

1.	309 BANK	# of accounts	1	218		392
2.	HOPPE BANK					
3.	TRAINING BANK					
4.	SIC's	150	116			853
5.	JOL's	20	11			82
6.	MWS	45	90			365
7.	PAHLIE	67	92			642

COMPUTER INPUT

77 & under	(A)	32	5	62				
18 - 20	(B)	41	80					
21 - 30	(C)	31	69					
31 - 40	(D)	8	20					
41 & over	(E)	1	8					

370

RESIDENCE	ACCOM	MAR	APR	MAY	JUNE	JULY	TOTAL
NEBRASKA	64	172				841	
NON NEBRASKA	48	11					166

## HIRES JANUARY 1972 thru MAY 1972

<u>NAME</u>	<u>EMPLOYMENT</u>	<u>POSITION</u>	<u>STARTING DATE</u>
Dorsey, Mattie	Internal Revenue Service BC/BS	Clerk Typist	January, 1972
Kuper, Janet		Clerk Typist	January 13, 1972
Terry, Anton	Stamping	Machine Operator	January 5, 1972
Mathlin, Llewlyn	Toyota Car Co. N.Y.C	Parts Man	January 27, 1972
Deloach, Diane ✓	BICC	Secretary	
Harrison, Geraldine	Mutual Benefit Life	Clerk	January 14, 1972
Capasso, Frank	Sealand	General Clerk	January 3, 1972
Barney, Twonnia	Mutual Benefit Life	Policies Holders Records Clerk	January 5, 1972
Swiney, Ronald	Rutgers University	Guard	January 5, 1972
Daniels, Mary	Bell Telephone Co.	Secretary	January 10, 1972
Everly, Maggie	Rutgers University	Library Ass.	January 17, 1972
Barron, Vernell	Jersey Plastics	Compresser Molder	January 19, 1972
Mosly, Charlene	Rutgers University	Executive Secretary	
Duren, Marguerette	Dana Clinic	Counselor	
Jermon, Melvin	Wallace-Tiernan	Trucker	February 14, 1972
Courtney, Carl	American Window Wash	Washer	February 8, 1972
Stevenson, Steve	Executron Pro.	Saleman	February 4, 1972
Franklin, Sharon	C.O.P.E	Switchboard Operator	
Anderson, Deborah	Essex County College	Secretary	February 22, 1972
Davis, Catherine	Victory House	Secretary	February 9, 1972
Hughes, Carol	Rutgers University	General Clerk	February 28, 1972
Brown, Josephine	Fidelity Union Trust	Front Clerk	February 24, 1972
Chappel, Dorothy	New Careers	Teaching Ass.	March 3, 1972
White, David	Fidelity Union Trust	Coin Counter	March 2, 1972
Sprately, Vanomin	Eichler Labs	Bookkeeper Clerk	March 22, 1972
Smith, Charles	N.J.B.T.	Installer	March 6, 1972
Lindsey, Nancy	N.N. & E. Bank	Teller	March 6, 1972

<u>NAME</u>	<u>EMPLOYMENT</u>	<u>POSITION</u>	<u>STARTING DATE</u>
Deloach, Diane	ITPD	Secretary	March 1, 1972
Brown, Barry	Wise & Sons	Machine Operator	March 15, 1972
Nichols, Debra	Prudential	Clerk Typist	March 27, 1972
Banks, Verniece	Foodtown	Clerk Cashier	March 30, 1972
Wilson, Norman	Hillside Metals	Machine Trainee	April 18, 1972
White, David	Foodtown	Stock Bag	April 25, 1972
Robinson, Ralph	Foodtown	Stock Bag	April 25, 1972
Johnson, Janet	Foodtown	Cashier	April 25, 1972
Finn, Frederick	Foodtown	Stockboy	April 25, 1972
VanResalier, Charlene	Consumers Affairs Project	Secretary	April 19, 1972
Smith, Tawn	Voc. Rehabilitation	Counselor	April 19, 1972
Teemer, Lois	TEAM	Supervisor	April 19, 1972
Hanks, Belinda	Prudential	Clerk Typist	April 9, 1972
Saunders, Reginald	Bamberger's	Stock Clerk	
Ligon, Helen	Foodtown	Cashier	
Harden, Keith	Fidelity Union Trust	Clerk Comp. Div.	May 15, 1972
Young, Grace	Jersey Plastic	Factory	May 4, 1972
Stern, Beverly	Prudential	Clerk Typist	May 11, 1972
McClendon, Curt	Foodtown	Stockboy	May 12, 1972
Graham, Gertha	Sun Vacum	General Office	May 1, 1972
Mobley, Joyce	Prudential	Clerk Typist	May 11, 1972
Peterson, Robert	Newark Public Welfare Caseworker		May 4, 1972
Sirangelo, Joseph	Walter Kidde	Engineer	May 10, 1972
Hahn, Kenneth	Foodtown NAB Ma6	Stock Clerk	May 15, 1972
Jackson, Virginia	Robert Treat Hotel	Front Office Clerk	May 25, 1972

JOCL'S COLLECTED APRIL AND MAY 1972

4/3 (Ellen Price)

Wells Fargo Alarm - Newark  
SERVICEMAN

4/5 (Ellen Price)

Mutual of New York - East Orange  
SALESMAN

4/5 (Ronnie Harris)

General Electric - Newark  
MAINTENANCE MECHANIC

4/6 (Ellen Price)

Levine Co-op T.V.  
CONTRACTOR

4/12 (Ronnie Harris)

Social Security Administration - Newark  
SOCIAL INSURANCE REPRESENTATIVE

4/21 (Ann Calloway)

Foodtown - Nab-Ma6 - Newark  
CASHIER/CHECKER - 4 openings  
STOCK CLERK - 4 openings

4/25 (ADP)

Mutual Benefit Life - Newark  
NON FORFEITURE CALCULATOR CLERK

4/27 (Ellen Price)

Sun Electric - East Orange  
MACHINE TRAINEE - 10 openings

4/28 (Ronnie Harris)

Resistoflex - Roseland  
ACCOUNTING CLERK-B

5/2 (Ronnie Harris)

Navajo Freight Line - Carlstadt  
CITY DRIVER  
ACCOUNTS PAYABLE CLERK

5/4 (Ellen Price)

NJCMD - Newark  
MENTAL HEALTH WORKER  
LAB ASSISTANT  
FAMILY HEALTH WORKER  
EMPLOYMENT SECRETARY

5/4 (Al Vaughn)

Newark College of Engineering  
CIVIL ENGINEERING - Structural  
INDUSTRIAL- MANAGEMENT ENGINEER  
CHEMICAL ENGINEER  
MECHANICAL ENGINEER

New York

DAILY CHALLENGE TUESDAY, APRIL 18, 1972

## BICC

"ARE YOU IN  
THE WORLD  
OF WORK?"

CLERICAL — INDUSTRIAL —  
PROFESSIONAL — TRAINING  
OPPORTUNITIES AVAILABLE—  
AT NO COST  
VISIT OR CALL  
MONDAY thru FRIDAY  
9:30 A.M. - 4:30 P.M.

Newark

THE STAR-LEDGER, Friday, May 19, 1972

## VETERANS WELCOME

50 Bradford Place, Room 200  
Newark, New Jersey  
**(201) 622-0272**



"ARE YOU IN  
THE WORLD  
OF WORK?"

CLERICAL — INDUSTRIAL —  
PROFESSIONAL — TRAINING  
OPPORTUNITIES AVAILABLE—  
AT NO COST  
VISIT OR CALL

MONDAY thru FRIDAY  
9:30 A.M. - 4:30 P.M.

Newark

## VETERANS WELCOME

Bradford Place      Room 200  
Newark, New Jersey  
**622-0272**

THE EVENING NEWS

## BICC

"ARE YOU IN  
THE WORLD  
OF WORK?"

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PROFESSIONAL — TRAINING  
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AT NO COST  
VISIT OR CALL

MONDAY thru FRIDAY  
9:30 A.M. - 4:30 P.M.

VETERANS WELCOME  
50 Bradford Pl.      Room 200  
Newark, New Jersey  
**622-0272**

EDUCATION

BICC staff has been actively involved co-sponsoring the Vocational Guidance Institute's Teacher Internship Program with the Newark Board of Education. Working closely with Mr. Wesley Danilow, Coordinator of Vocational Education and Mr. Ken Kubicki of Western Electric, the Executive Director arranged for intern trips to 12 companies, plus orientation and meetings with the companies. A videotape of typical activities at a company and an explanation of the program was made involving the three persons named earlier.

Paid for by the National Alliance of Businessmen, Mr. Fred Wenzel of NAB's Washington office expressed praise for the role BICC played in lining up co-operating companies. The companies which cooperated with the project now completed were:

Acme Markets  
Engineers Incorporated  
Esso Research & Engineering Corp.  
General Electric Corp.  
Hoffman LaRoche  
RCA  
Sea Land Service  
Veteran Administration Hospital  
Western Electric Co.  
Wiss & Sons

IACP

On May 17, 1972, the progress of the Worlds of Construction and Manufacturing was shared with the business community at West Kinney Jr. High School. (See news story "Newark Students Show Off Project To Industrialists" on reverse page)

ORANGE HIGH SCHOOL INVOLVEMENT

In April, BICC profiled 33 High School Seniors at Orange High School, matching their preferences against the BICC Job & Training Register. This pilot project will constitute a basis for a grant proposal to Turrell or other foundations. Follow-up with the Orange High School Guidance Department indicates no testing or interest inventories were given students. Vocational interest was determined by the student's expressed general interest. BICC is collecting demographic data to compare with our recommendations. Orange High wishes to use our analyses in September with juniors, seniors, and another project with freshmen.

Our findings between now and September with Orange will provide a basis for offering this service to other Boards of Education.

## Newark students show off project to industrialists

Representatives of several major industries in Newark gathered at West Kinney Junior High School yesterday to view the progress of the city's new industrial arts program for seventh and eighth-grade boys.

The Industrial Arts Curriculum Project, initiated in 1968 at West Kinney and Webster junior high schools as a demonstration program, has been instituted throughout the junior high school system this year.

The results of the seventh-grade World of Construction course and the eighth-grade World of Manufacturing course—including items built by the students and the boys' explanations of the new concepts to which they've been exposed were on display to approximately 75 members of the business community who came to the Board of Education's "open house."

\* \* \*

Funds for the project described as a radical departure from the traditional wood or metal shops have come from the board but the private sector—through the Business and Industrial Coordinating Council—has been involved in the program from its inception.

Western Electric was instrumental in bringing the demonstration project to Newark

four years ago. Other firms have made "contributions of expertise," according to Wesley Danilow, coordinator of Vocational Education and Special Industrial Arts Courses for the city.

Danilow yesterday told the business representatives of the project's tremendous success, maintaining that "the kids are turned on and the teachers are turned on." He noted there are "no discipline problems" in the new courses and "much less calling" of classes.

\* \* \*

As one of six field evaluation centers initiated throughout the country by Ohio State University Newark's program has had the advantage of monitoring by the university under a grant from the U. S. Office of Education.

Danilow explained the new curriculum enhances the children's thinking as to what the business world is all about. During an informal dialogue with the management executives, the boys told how the project had affected their future plans.

According to Danilow, about 1,300 boys are participating in the project. He added that the board plans to admit girls to the program in the future but said no definite plans have been formulated.

TRAINING

(Classes in Session)

The Rutgers Clerical Training Class scheduled to end April 28th will continue until the end of June due to (1) impact of the bus strike (2) feeling of teachers that students were inadequately prepared.

The Prudential Basic Clerical Class graduated May 4th with seven ladies satisfactorily completing the program. Four of the seven were working upon graduation. It is significant that several class dropouts did so because they obtained employment, three of them at Prudential itself.

English as a Second Language at Rutgers - Enrollment - total enrolled (20) daily attendance (8-10), terminated (10). Three left to go for High School equivalency, one left to enter College program, six left because of the bus strike. Progress - Completed American Citizenship Book - reading, on page 60 of Phonics book, english work in vocabulary, grammar, tenses, etc. English book "Step by Step" started May 1st completed 125 pages. The class is progressing beyond my expectations; attendance has been good and those who have attended regularly (3-4 nights a week) have shown more improvement than others. Class Participation - We try to set aside 15 to 30 minutes a day for oral discussions. The response has been very good. The discussions revolve around current events and job related problems. The class is communicating with me and with each other in English and they are asking many questions, which is a good indication of their willingness to learn. As noted in the last report 3/22/72 we have covered many areas in the field of Language Arts (reading, writing, spelling, etc) with much success. Many of these students have already inquired into September's program. I strongly urge it be continued on an "upper level" for this class. Mr. Pierro, FOCUS, has been a great help in contacts/students. (Mr. Bill Demetroulakos, Teacher)

The Shorthand Class - The Shorthand I Class meets every Tuesday and Thursday at Rutgers University. Beginning with 15 ladies in March 1972, 6 students dropped out, but nine will be expected to complete the course ending June 22, 1972. Five students have reached 50wpm and one 40wpm to date. A few are already employed while three are interested in employment. Two students are recommended to repeat the course. The bus strike, normal attrition, and rapid pace of the course have had some effects. Mr. Vivian Hill, BICC's volunteer instructor has indicated high interest in her students and concern for their continued growth.

Bell Telephone is going through internal discussions as to whether their next class should be Bi-lingual only or a regular clerical class.

Mrs. Weng, BICC's Educational Coordinator, has compiled documentary information about curricula, attendance, student evaluations, placement, and follow-up on all classes. Any Executive Committee member is welcome to peruse, analyze, or evaluate the data kept in the BICC office.

WORLD OF WORK CLERICAL PROPOSAL

The BICC \$170,000 Clerical Program was rejected in Washington, D.C. for the reasons set forth in Ralph Geller's letter. (See letter State of N.J.)



State of New Jersey  
DEPARTMENT OF LABOR AND INDUSTRY

N.J. STATE TRAINING AND EMPLOYMENT SERVICE  
Affiliated with  
Manpower Administration U.S. Department of Labor

ARTHUR J. LYNCH DIRECTOR

Newark E.S. District Office  
One Clinton Street  
Newark, New Jersey 07102  
648-3750

May 11, 1972

Roland Stewart, Director  
BICC  
50 Branford Place  
Newark, New Jersey 07102

Dear Mr. Stewart:

I regret very much that our Regional Office has rejected your FY 1972 Training prospectus. The Regional Office, through Mr. C.J. Cottrell, Regional Manpower Administrator, informed us as follows:

"Please be advised that the subject proposal has been disapproved by the Interagency Review Committee.

"The unapportioned account is reserved for projects involving multi-state participation, projects of an innovative nature, actions to meet certain emergency situations such as mass layoffs, and for national priority programs such as the training of Vietnam-era veterans.

"The subject proposal does not meet any of the above criteria."

Very truly yours,

A handwritten signature in blue ink, appearing to read "Ralph T. Geller".  
Ralph T. Geller  
District Supervisor

RTG:F

# Job front shrinking for grads

By DR. BENJAMIN FINE

The job outlook for college-trained men and women is bleak for June graduates, and for graduates in the next few years ahead.

The post-World War II baby boom which precipitated a national crisis in school hiring, and one of the worst teacher shortages in many years, now has brought an even greater crisis as this wave of young men and women enter a shrunken job market. Hundreds of thousands of teachers will find that although they are highly trained and ready to enter the classroom, the "no vacancy" sign is on the door.

In a report by the Na-

The report indicates that the number of young people ready to enter the labor market will continue to set records yearly until the early 1980s as a result of the high birth rate in the late 1940s and through the 1950s. Growth of the entire male labor force will have been an estimated 30 per cent from 1960 to 1980, while the 20-24 year old male labor force will be increased 73 per cent.

By creating suitable jobs for college-trained personnel the nation could move closer to full employment while forging ahead toward national goals.

At the same time the study points out this course would help erase the discrimination of many college-trained workers who are assigned routine domestic tasks for which they are untrained.

Another ominous trend

(Please turn to Page 44)

# The class of '72 facing tough battle on job front

(Continued from Page 41)

threatens to harass the college-trained men and women who are ready and eager to enter upon a professional occupation or career. A greater proportion of the college-age people will be getting degrees than in the past.

But appropriate job opportunities have been withering away.

In 1971, for example, the increase in the number of male white-collar workers was less than one-fourth as large as in each of the preceding five years. Between 1970 and '71, the number of male employees in professional-technical occupations actually decreased by 100,000.

Studies of employment offers to prospective college graduates underscore the shrinking job opportunities. Job offers to college graduates in '71 were only slightly more than one-third as plentiful as in '67 and '68. The unemployment rate for 20-24 year olds who make rose from 4.2 per cent in '68 to 9.7 per cent in '71. For non-totals, the situation was decidedly worse—an increase from 6.6 per cent to 10.3 per cent.

According to present trends, the country will underutilize increasing numbers of college-educated people unless larger numbers of appropriate employment opportunities are opened for college graduates.

It appears that many of the

June graduates will be in for a rude awakening when they walk off the campus with their sheepskins. The bachelors' masters' or even Ph.D. degrees are no longer able to open the doors to job opportunities.

We can only hope that this is a temporary situation. When the national job market improves, undoubtedly the plight of college graduates will improve as well. This is still considered to be the thousands of young men and women who will knock on the doors of business concerns, governmental agencies or public service organizations within the next few months.

But the graduates should be forewarned that these are the facts of life for the class of 1972.

## Today's Schools

Iona Education Association NEA President Donald E. Morton suggests that the crisis must be solved by creating appropriate jobs instead of classrooms for these young people.

The NEA special report was prepared by a task force on underutilization of professional personnel created last June by the NEA executive committee to develop programs and strategy to deal with the long-term problems relating to teacher supply, job security and school quality.

## Training needs on rise with more technical jobs

By LES HAUSNER

Four out of five jobs to be filled during the 1970s will be available to persons who have not completed college, according to James D. Hodgson, secretary of labor.

However, Hodgson said, "young people will require more job training in the '70s as industrial processes, technology and business procedures increase in complexity."

Hodgson's comments are included in the Labor Department's 1972-73 edition of the Occupational Outlook Handbook, a guide designed to aid students in selecting careers.

Among jobs which do not require college degrees, but for which demand will grow, are business machine operator, construction equipment operator, stewardess, receptionist and electronic computer operator.

But positions in professional and managerial occupations will require more and more college training, according to the guide.

The Labor Department anticipates a fast-growing demand for vocational counselors, marketing researchers, oceanographers, urban planners, system analysts and jobs in all areas of health care.

Demand may be particularly strong for engineers qualified in computer applications and for those who can apply engineering principles to medicine, biology and other sciences.

Many job opportunities will

be found in areas requiring one or two years of training beyond high school, including such a service aide, food processing technician, surveyor, forestry aide, library technician and occupational therapist assistant.

Following is the outlook for the '70s for various occupations, including the average number of job openings per year:

ENGINEERS 38,000 annual openings. Rapid shifts in technology and in national priorities may affect adversely those who are overly specialized.

CHEMISTS 3,400. Demand growing because of an increase in research and development work and rising demand for new products in plastics, man-made fibers, drugs, fertilizers and high energy nuclear cells.

ENVIRONMENTAL SCIENTISTS 500. Best opportunities for holders of Ph.D. degrees entering research work.

PHYSICIANS, 22,000. Excellent employment opportunities always a demand and shortage.

DENTISTS, 5,400. Very good employment opportunities. DENTAL ASSISTANTS 9,200. Excellent opportunities for graduates of academic programs for dental assistants.

MEDICAL LABORATORY WORKERS, 11,500. Registered nurses 68,000. Radiologic technologists 7,700. Very good opportunities. ACCOUNTANTS, 31,200. Ex-

cellent opportunities, especially for those having a degree. Demand expected to grow.

COLLEGE and UNIVERSITY TEACHERS 10,800. Good employment prospects for those with advanced degrees and competition for some positions growing.

ELEMENTARY AND SECONDARY SCHOOL TEACHERS 90,000. Competition for persons seeking their first teaching assignment.

LAWYERS 4,600. Good employment prospects for graduates of outstanding law schools or those who rank high in their class.

SOCIAL WORKERS 3,000. Demand expected to exceed the supply of qualified applicants.

BANK TELLERS, 14,700. Very rapid employment increase expected as banks expand hours and services.

SEKRETARIES 24,000. STEAM GRAPHERS 12,000. Rapid employment growth due to increasing amount of paper work.

BEAUTICIANS 43,000. Employment will rise rapidly as population and incomes increase and more women take jobs outside the home.

POLICE OFFICERS 1,000.

Very good employment opportunities for qualified persons and for trained specialists in electronic data processing, engineering and social work.

CARPENTERS 6,500. PLUMBERS 23,300. Rapid increase in jobs expected as construction activity rises.

AUTOMOBILE MECHANICS 23,300. Moderate increase in demand.

OTHER CONCERNs

AMBULANCE SQUADS

A committee of representatives for each Squad and Spears Livery Service has been formed to provide ambulance, first aid and invalid coach services to the Greater Newark area. However, South Side is offering little cooperation. They are reluctant to give BICC accounts of services rendered. I plan to remind them of our continued assistance and insurance funding.

NEWARK PLAN CONSTRUCTION TRADES

In reply to our letter, are shown replies from Harrison A. Williams and Joseph G. Minish.

JOSEPH G. MINISH  
11TH DISTRICT, NEW JERSEY

M. M. SULLIVAN  
SECRETARY  
DISTRICT OFFICE:  
386 MAIN STREET, CHAMBERS

MEMBER  
Committee on Building  
And Construction

**Congress of the United States**  
**House of Representatives**  
**Washington, D.C. 20515**

May 8, 1972

Mr. Roland E. Stewart  
Executive Director  
Business and Industrial Coordinating Council  
46 Branford Place  
Newark, New Jersey 07102

Dear Mr. Stewart:

I appreciate your writing me about the plan for construction trades.

Mr. Heningburg was in touch with me prior to the meeting with the Labor Department officials on April 10 which was attended by a member of my staff. I, of course, share your interest in seeing a satisfactory solution reached in this important matter.

With kindest personal regards, I am

Sincerely yours,

*Harrison G. Minish*

HARRISON A. WILLIAMS, JR., CHAIRMAN  
GEORGE RANDOLPH, W. VA.  
ALBERT R. REED, ILLINOIS  
EDWARD M. KENNEDY, MASS.  
GAYLORD NELSON, WIS.  
THOMAS J. HINE, MINN.  
THOMAS F. Eagleton, Mo.  
ALAN CRANTON, CALIF.  
HAROLD C. HUGHES, IOWA  
ADAM E. STEVENSON III, ILL.

ROBERT E. McCLOONE, STAFF DIRECTOR  
ROBERT E. HASLER, GENERAL COUNSEL

## United States Senate

COMMITTEE ON  
LABOR AND PUBLIC WELFARE  
WASHINGTON, D.C. 20510

May 15, 1972

Mr. Roland E. Stewart  
Executive Director - SICC  
Business and Industrial Coordinating  
Council  
46 Branford Place  
Newark, New Jersey 07102

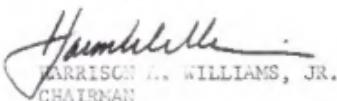
Dear Mr. Stewart:

Thank you for the letter expressing the views of  
the Gateway Newark Airport Action Committee on the  
Newark Plan under Executive Order 11246.

I am forwarding your letter to the Secretary of  
Labor so that he will have the benefit of community  
opinion on this matter. In my judgment, the success  
of the Contract Compliance program requires the  
cooperation of all segments of the community, and I  
hope the Secretary will give appropriate consideration  
to your views in making any judgment on the proper plan  
in the Newark area.

I appreciate your personal concern with this matter  
and thank you for taking the time to write.

Sincerely,

  
HARRISON A. WILLIAMS, JR.  
CHAIRMAN

HAW:dejc

CHAMBER CONSORTIUM

It was announced in Sunday's Star Ledger, May 21, 1972 that \$803,340 was granted the Greater Newark Chamber of Commerce for Training and Placement. (see letter from Stanley Osowski & news article on reverse)



Greater Newark Chamber of Commerce

1180 Raymond Boulevard  
Newark, New Jersey 07102  
(201) 624-6868

May 19, 1972

Mr. Roland E. Stewart  
Executive Director  
Business and Industrial Coordinating Council  
46 Branford Place  
Newark, New Jersey 07102

Dear Roland:

The Department of Labor signed our consortium contract only a few days ago, and we are now in the process of establishing our administrative procedures. Dennis McCarthy of the Chamber staff will be managing consortium operations.

Because it took five months from the time the proposal was submitted to DOL until funding was made available, there will undoubtedly be many changes in the specific jobs the participating companies will actually provide through the consortium. We must first re-examine each company's commitment, including planned hiring schedules.

Once this is underway, we would like very much for BICC to participate in finding people to fill the available job slots. Dennis will be in contact with your agency in order to arrange the details.

Sincerely,

STANLEY OSOWSKI  
Vice President

cc: Dennis McCarthy

SO/ch

## Job training grant goes to chamber

The Greater Newark Chamber of Commerce has received an \$803,340 grant from the U. S. Department of Labor for an 18-month job training and placement program.

The project will be part of the National Alliance of Businessmen program which is administered by the Newark chamber in Essex and Union counties.

A dozen firms will be involved in the program, and have already signed contracts for a total of 314 jobs, ranging from clerical work to truck maintenance.

Agencies such as Newark's Total Employment and Manpower (TEAM) program and the New Jersey Department of Labor and Industry will refer potential employees drawn from the hard-core unemployed and other disadvantaged.

\* \* \*

Dennis D. McCarthy, director of manpower for the Chamber, said the participating firms will receive 100 per cent reimbursement while the employees are undergoing classroom training. The government grant also will cover half their salary costs during the period of on-the-job training, he said.

The companies making up the manpower consortium are Carteret Savings and Loan Association, Cummins Diesel Metropolitan Inc., Interstate Security Services Inc., Kay Manufacturing Corp., L and B Maintenance Co. Inc., Modular Building Systems Corp., Meditech Housing Industries Inc., New Jersey Displaycraft Inc., and Touche Ross and Company, all of Newark.

Also Dun and Bradstreet of East Orange, Ned Hoffmann-LaRoche Inc. and ITT Defense Communications Division, of Nutley.